



Priyankar Awasthi

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ABOUT ME

Multi-talented management consistently rewarded for success in planning and operational improvements. Experience in policy development and staff management procedures positively impacting overall morale and productivity.

WORK EXPERIENCE

13/06/2024 – CURRENT Bareilly, India

TVS AUTOMOBILE DEALER GENRAL MANAGER

- Met with key customers to discuss service needs and develop effective and practical solutions.
- Leads talent management, organizational development, and organizational effectiveness processes/initiatives for location
- Assists in the strategic development and planning process
- Leads culture in assessment process and provides direction on developing action plans
- Provides direction and counsel regarding human resources aspects of plant operations
- Resource for plant manager regarding human resources topics/compliance
- Leads in the development, implementation, and auditing of policies and procedures
- Manages plant benefits, compensation and payroll related process
- Met with customers to discuss service needs and offer available solutions.
- Developed written plans and obtained customer consent to proceed.
- Maintained team productivity and quality of service by establishing and maintaining clear benchmarks.
- Oversaw team of service professionals focused on SERVICE.
- Trained staff less-skilled service workers on standards, efficiency and conflict resolution for best-in-class customer service.
- Set and administered department budgets for expenditures, materials and labor.

07/02/2019 – 11/06/2024 Bareilly, India

BAJAJ AUTOMOBILE DEALER GENRAL MANAGER

- Hired and trained new staff workers to improve efficiency of department and cultivate productive work atmosphere.
- Provide direction and support on all performance management and improvement systems, including the annual review process and performance improvement plans
- Work with the EHS Manager to manage all work related or non-work-related leave of absence cases, claims, and the coordination of the RTW process when necessary
- Manage human resources projects and programs related to compensation, performance management, employee and career development, HR analysis and planning
- Partner with the Safety Manager to proactively manage health & safety of employees to continuously improve the company's health & safety performance
- Develops and manages a succession plan in conjunction with management and lead talent management efforts
- Assist the Site Manager in the management of HR issues in line with business objectives
- Create the plant manning schedule as well as create and implement process improvement projects, consistent with LEAN manufacturing principle
- Met with key customers to discuss service needs and develop effective and practical solutions.
- Oversaw implementation of vehicles and facilities service campaigns.
- Maintained team productivity and quality of service by establishing and maintaining clear benchmarks.
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- Prepared patients for X-rays, electrocardiograms, suture removal and dressing changes.
- Supported duties for diagnostic and technical treatment procedures, such as setting up and operating special medical equipment and apparatus.
- Conducted preliminary evaluations, including measuring weight, temperature and blood pressure, and documented results with accuracy.
- Kept medical supplies in enough stock by monitoring levels and submitting replenishment orders before depleted.
- Maintained detailed records of test results by entering data and patient information into computer.
- Oriented and trained new staff on proper procedures and policies.

- ALL TARGETS ACHIEVING IN COMPANY HAND AND BUSINESS PARAMETERS INCREASE IN MY HAND.
- Monitored over workers to complete projects on-time and under budget with both client and employee satisfaction.
 - Inspected in-progress and completed projects, checking for customer needs, worker safety and best-in-class results.
 - Established and maintained productive working relationships with staff to resolve operational difficulties and to promote interdisciplinary, collaborative approach to customer service provision.
 - Increased customer satisfaction and repeat business through relentless pursuit of resolutions to problems arising from HONDA, protecting company reputation and loyal client base.

● **LANGUAGE SKILLS**

Mother tongue(s): **HINDI | ENGLISH**
Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
HINDI ,ENGLISH	C1	C2	C2	C2	C2

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

● EDUCATION AND TRAINING

07/07/2005 – 09/07/2008 Badaun, India

BACHLER DIGREE B.COM N.S.M.N DASS COLLEGE BADAUN

Level in EQF EQF level 8

08/08/2009 – 16/03/2010 Lucknow, India

P.G.D.M.S.M. TECHNICAL DIGREE Rajeev gandhi polytechnic college lucknow

Level in EQF EQF level 8

05/06/2010 – 02/04/2012 Agra, India

M.B.A AGRA UNIVERSITY

Level in EQF EQF level 8

● DRIVING LICENCE

Driving Licence: A2

Driving Licence: A

Driving Licence: B1

Driving Licence: B

Driving Licence: BE

● HOBBIES AND INTERESTS

Singing

Singing song

Reading

Books reading hobby

Travelling

New area travelling hobby

Cricket

Playing cricket hobby

● MANAGEMENT AND LEADERSHIP SKILLS

Management and leadership skills

- NoStrong people management skills. Excellent at driving accountability and results
- Ability to meet deadlines and to concentrate and pay attention to detail
- Strong attention to detail
- Ability to perform basic mathematical calculations
- Excellent communication & influencing skills
- Ability to apply independent evaluation, selection, and substantial adaptation and modification of standard plant human resource techniques, procedures, and criteria
- Working knowledge of employment law
- Ability to analyze and interpret statistical data to make recommendations
- Excellent oral and written communication skills
- Ability to operate and functionally use a computer

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SPECIALIZATION

- Organizational development & planning
- Workflow scheduling
- Team training
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- Ms office
- Excel office
- Power point presentations
- Team leads
- Targates achivement
- Planning to active targates
- Analysis business & organization
- 1. Plant maintenance
- 2. Landscape design
- 3. Customer satisfaction
- 4. Equipment safety & maintenance
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● **ORGANISATIONAL SKILLS**

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